

Recruitment Team

Core Team

Role	Possible Choices	Selected Person(s)
<p>Recruiter – Leader, organized, quarterback of team</p>		
<p>Contact Person – Strong interpersonal skills, charm, enthusiasm, persuasive, good listener, knowledgeable about practice and community, honest</p>		
<p>Coordinator – Strong detail orientation and tracking skills, may be HR person</p>		
<p>Candidate Interviewer – Personable, good listeners, accurate note takers, confident speakers, persistent and flexible with schedule (may need more than one person in this role)</p>		
<p>Spouse Recruiter – Matches some of the characteristics or interests of candidate’s spouse, organized, good listener, sincere, likeable, open, (may need more than one person in role)</p>		
<p>Reference and Credential Reviewer – Persistent, detail oriented, willing to ask tough questions, knowledgeable in medical credentialing</p>		

Recruitment Team
Support Members

Role	Possible Choices	Selected Person(s)
<p>Promotion Developers – Develop practice and community profiles, determine practice marketing plans, community talent and assets sought for this role including writers, video production, etc.</p>		
<p>Site Visit Team – Seek members who are peers in profession, lifestyle, age, social background or interests of candidates: Will need many potential members and proper training should be given</p>		
<p>Site Visit Hosts – Likeable, trustworthy, open, friendly, knowledgeable about community and practice, good rapport and trust (most often the Candidate Interviewer and Spouse Recruiter)</p>		
<p>Contract Negotiator – Flexible, patient, salesmanship, authority to negotiate contracts for CHC</p>		